



Vladimir Babiuc is the head of Finance & Accounting at Waterfield Tech, a contact center and customer engagement company. He and his team are responsible for accounting, treasury, investor relations, and supporting corporate development and growth. Vlad brings over a decade of financial and strategic planning experience with a specialization in value creation and identification of growth opportunities. Prior to this position, Vlad was the Director of Financial and Strategic Planning with Edelman Financial Engines. Vlad started out advising companies on mergers and acquisitions at Presidio Group and later Sawaya Partners before investing private equity at Dubin Clark, totaling over \$1.5B of closed transaction value. He served on the board of directors for several privately held companies in the manufacturing industry. Vlad holds a bachelor's degree in Finance from Bentley University and is fluent in Romanian and Russian. As a Junior Olympian, he won two pistol shooting gold medals and set two national records. In his spare time, Vlad continues to be a pistol shooting enthusiast, dabbles in securities and real estate investing, and is a novice golfer. Vlad's favorite books from his childhood include *Animorphs* by K.A. Applegate and *Harry Potter* by J.K. Rowling.